Nandini Navale

Partner

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Nandini is a Partner in the Private Client Practice (PCP) practice group. Prior to joining the Firm, Nandini was a Partner in the Wealth and Asset Management Practice at Ernst & Young (Singapore)

Practices

Private Client Practice

Education

B.A., LL.B. (Hons.), National Law School of India University (1995)

Professional Affiliations

Bar Council of Karnataka, India
Certified Social Impact & Philanthropy Professional, WMI, Singapore
Advanced Certificate in advising the family business, STEP, UK
Advanced Certificate in Trust Services, WMI, Singapore
Advanced Certificate in Compliance Risk and Governance, ICTA, UK
Certificate in Anti Money Laundering, ICTA, UK

REPRESENTATIVE MATTERS

In her area of expertise, Nandini has advised and represented several prominent clients including:

Private Wealth & Philanthropy

- **Prominent Singapore based UNHI family** on SFO set up, tax incentives, investment management, SFO & trust structures, succession planning, tax and regulatory compliance, philanthropy structures and plan;

- **Singapore based Indian UHNI entrepreneur** on his Family Office set up, governance and succession planning, tax and regulatory compliance;

- **Multiple UNHI's** on comprehensive SFO launch and life cycle services (driving the Principal's mission with a unified strategy for asset acquisition and wealth management, legacy and succession planning and philanthropy). Philanthropy Advisor; and

- **Prominent Singapore based SFO** acted as Philanthropy Professional to meet MAS's Philanthropy Tax Incentive Scheme (PTIS) condition; curated philanthropy plan aligned with SFO's vision, mission, and values; grantee evaluation & charitable opportunities; philanthropic structure management (DAF's, Foundations etc).

Investment Funds

- **US based global asset manager** advised on Singapore entry strategy, market landscape, jurisdictional comparison and analysis, fund set up and tax incentives and tax and regulatory compliance;

- **Australian & European Multifamily offices** advised on strategic and practical fund formation (regulatory licenses from MAS; fund domicile options & vehicles, regulatory reporting, compliance and fund operations); and

- **Several Singapore and foreign asset managers** obtained fund management licenses, managed regulatory compliance and fund operations (including transaction management and implementation and compliance of tax incentives). Transaction support: Steering the deal team from term sheet stage to closing.

Private Equity Fund

- US$264M leveraged buyout of Minacs with co-sponsors, DBS Bank, Singapore and ING Bank as Senior Lenders and a mezzanine debt provider;

- US$66M majority acquisition from Westbridge, Tiger Global, IFC & buy-back from individual investors;

- US$300M leveraged buyout of Aegis Global with senior and mezzanine lenders and equity sponsors; and

- Reverse Merger of Aegis Global with Startek Inc., NYSE listed company.

PUBLICATIONS AND PRESENTATIONS

Nandini has authored the following contributions:

- **"How Singapore emerged as the top destination for Indian Family Offices",** Taxed Generation, published by Multipolitan, 2025; (2) Asia's Giving Landscape : Trends and Insights, presented at the Wealth Management Institute, Singapore, 2025; (3) Philanthropy as a practice – the EY experience, presented at the Wealth Management Institute, Singapore, 2024; (4) The Changing face of fund management licences in Singapore, presented at EY Wavespace- 6 workshops for the industry between October 2023-January 2024; (5) SFO and Fund Operations – a practical insight, presented at EY, 2024; and

- **"MAS's updated Business Continuity Guidelines"** published by EY, Singapore, 2023;